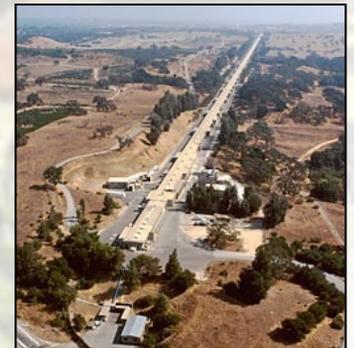


# Stanford University & Silicon Valley



# Stanford University

- The university opened on October 1, 1891, after six years of planning and building.
- Seven schools: Earth Sciences, Graduate Education, Engineering, Graduate Business, Humanities and Sciences, Law, Medicine
- 2,219 regular academic faculty
- 7,056 undergraduate students from 76 countries
- 9,368 graduate students from over 100 countries
- 2017-18 budget \$6.3BN, including a research budget \$1.64BN
- 81% of the research funding came from government sources



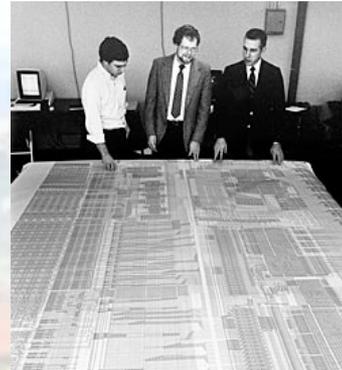
# Stanford faculty awards

## Current faculty:

- 17 Nobel Prize winners (31 over all time)
- 4 Pulitzer Prize winners
- 31 MacArthur Fellowships
- 16 National Medals of Science
- 1 National Medal of Technology
- 284 members of the American Academy of Arts and Sciences
- 169 members of the National Academy of Sciences
- 108 members of the National Academy of Engineering
- 29 members of the National Academy of Education
- 77 members of the National Academy of Medicine
- 47 American Philosophical Society members
- 2 Presidential Medal of Freedom winners



# Stanford discoveries



1951. Varian klystron tube

1981. Heart/lung transplant

1984. RISC chip

Music synthesizer

- Synthesis of biologically active DNA in a test tube
- Construction of a recombinant DNA molecule containing DNA from two different species
- Discoveries that led to magnetic resonance imaging
- Invention of the klystron tube, a high frequency amplifier for generating microwaves
- Construction of the first 6-million-volt accelerator for cancer treatment
- Invention of the laser
- First human heart transplant in the USA
- First heart/lung transplant
- Invention of RISC chip
- Discovery of REM sleep
- Invention of the IQ test
- Invention of the global positioning system (GPS)
- Invention of the musical synthesizer widely used in electronic instruments
- Invention of DSL
- Invention of Google search engine

# Stanford research park

- Created in 1951
- Today has over 150 companies in electronics, software, biotechnology, and other high tech fields
- 162 buildings occupying 10 million square feet
- About 23,000 employees



1952. David Packard, William Hewlett and Dean Frederick Terman



# Big Stanford spin-offs



**Abrizio**

**ASK Computer Systems**

**Cisco Systems, Inc.**

**Coursera**

**Dolby Systems**

**eBay**

**E\*Trade**

**Electronic Arts**

**Excite, Inc.**

**Gap**

**Google**

**Hewlett-Packard**

**IDEO**

**Intuit, Inc.**

**Learning Company**

**Linked-in**

**Logitech**

**Mathworks**

**MIPS Technologies, Inc.**

**Nike**

**Netflix**

**NVIDIA**

**Orbitz**

**Octel Communications Corp.**

**Odwalla**

**ONI Systems**

**PayPal**

**Pure Software, Inc.**

**Rambus, Inc.**

**Rational Software**

**Silicon Graphics, Inc.**

**Sun Microsystems**

**Tandem Computers, Inc.**

**Taiwan Semiconductor**

**Tensillica**

**Tesla Motors**

**Trilogy**

**Varian Associates, Inc.**

**VMware**

**Whole Earth Catalog**

**Yahoo! Inc.**

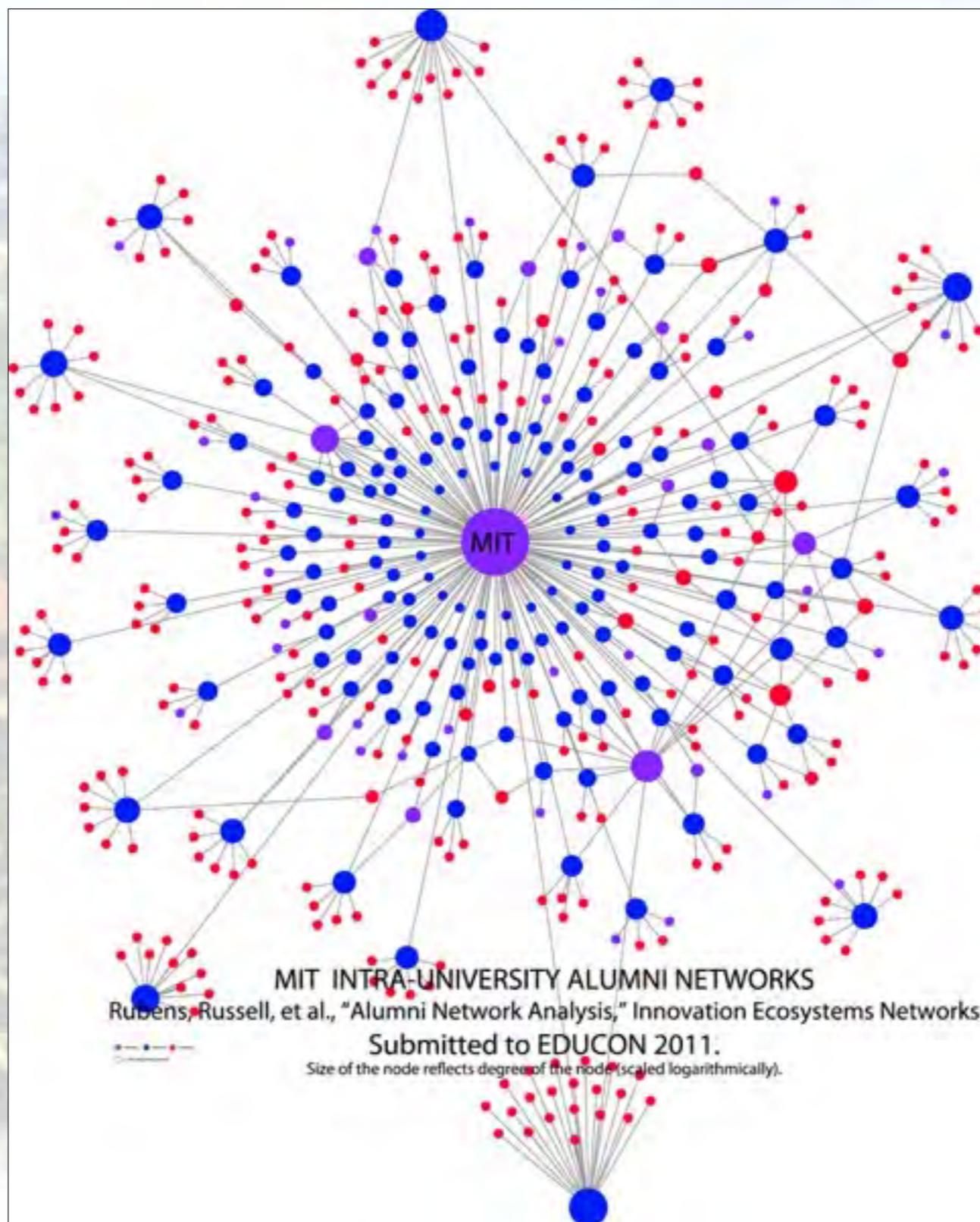


# Spin-off activity



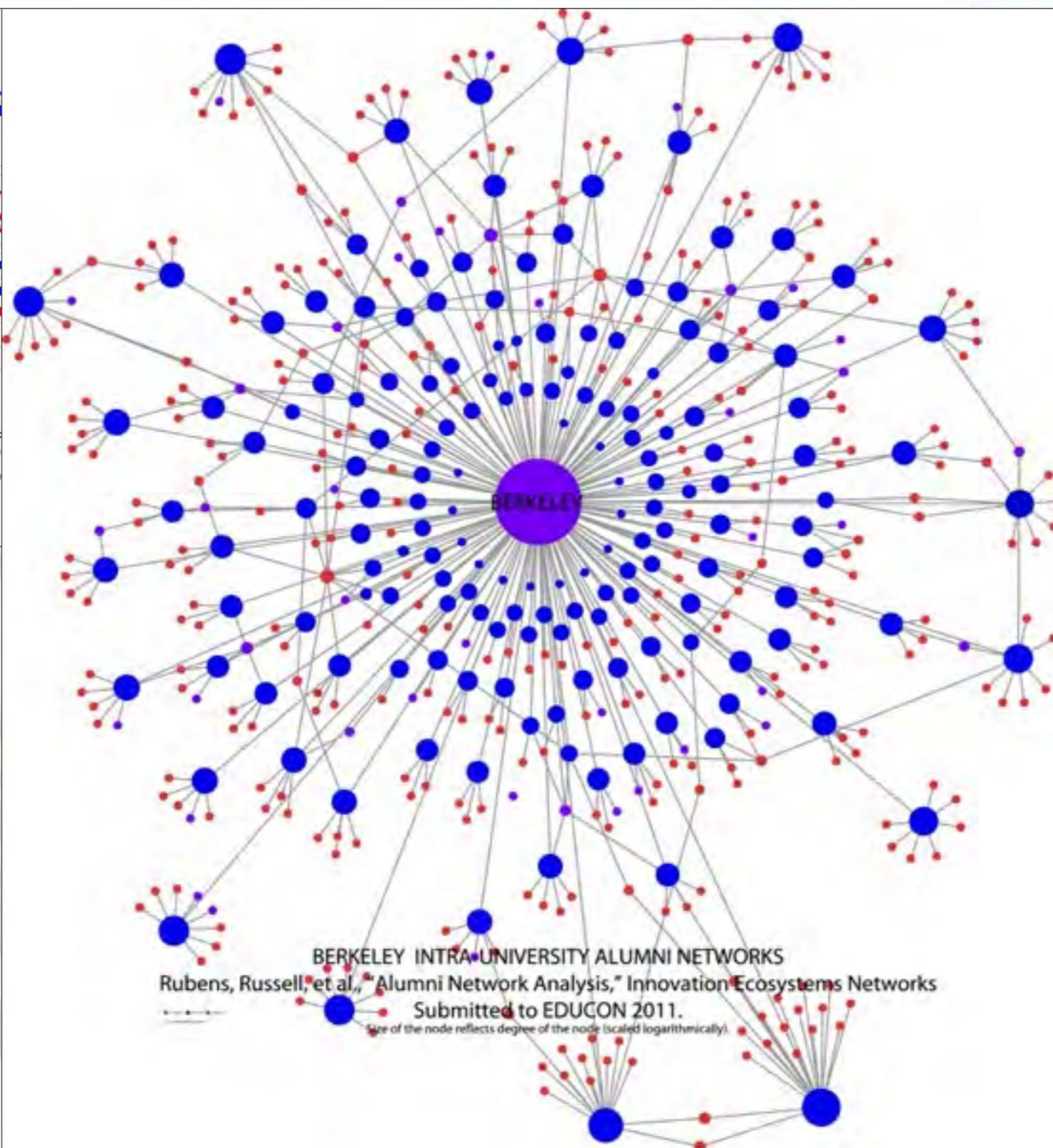
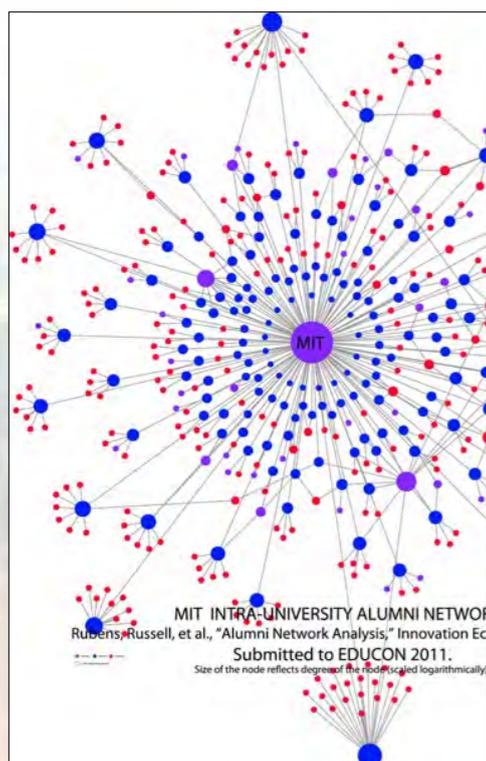


# Spin-off activity



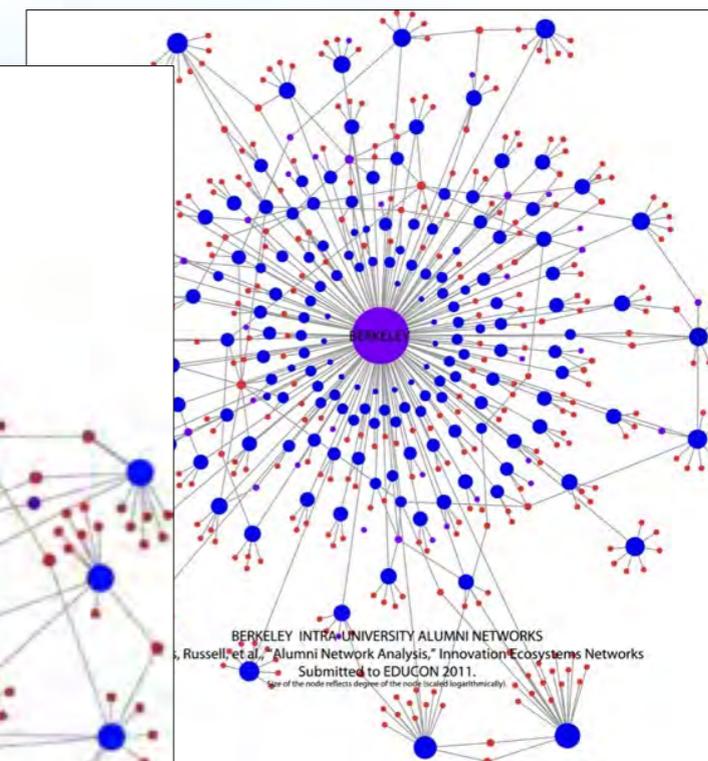
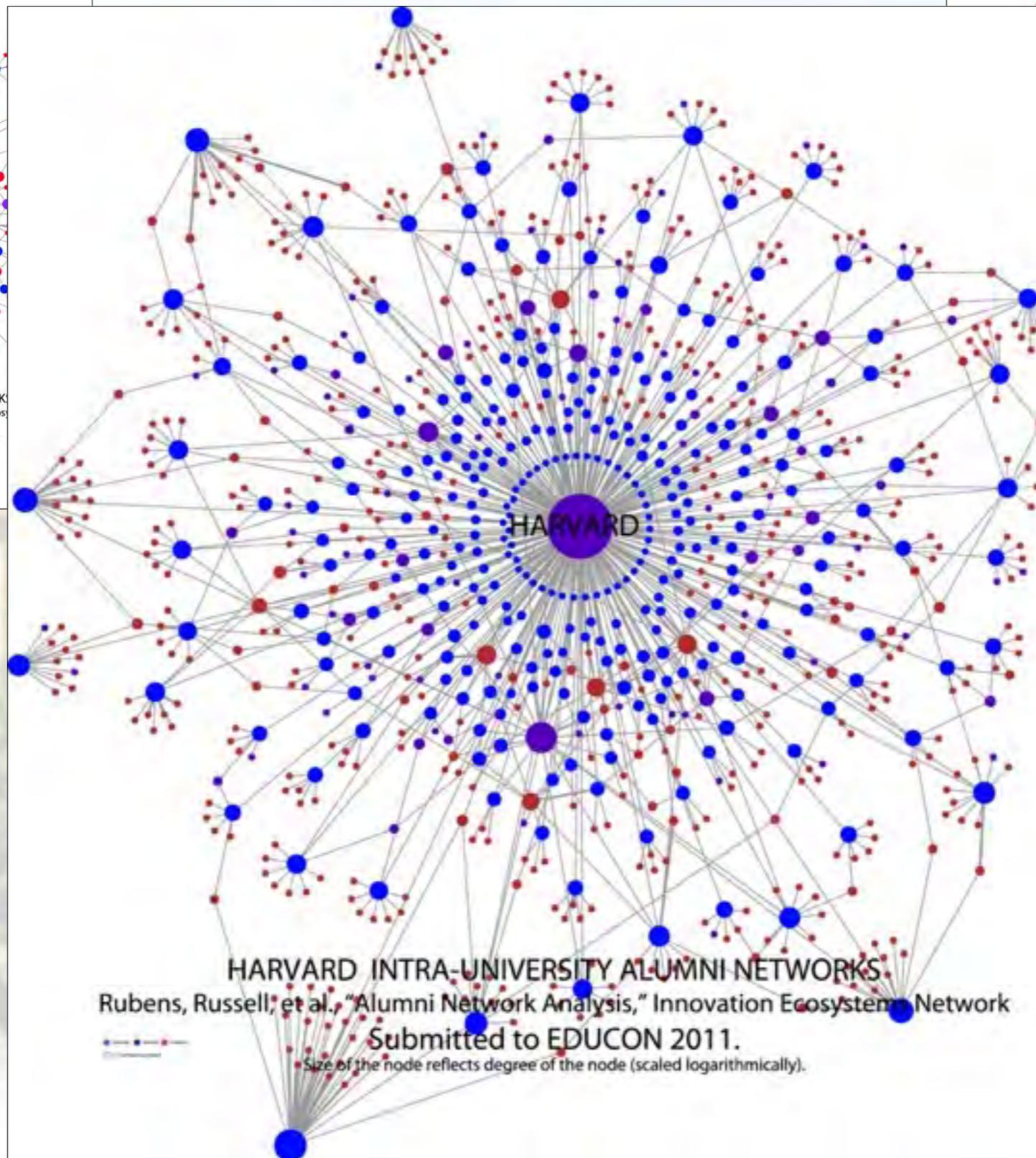
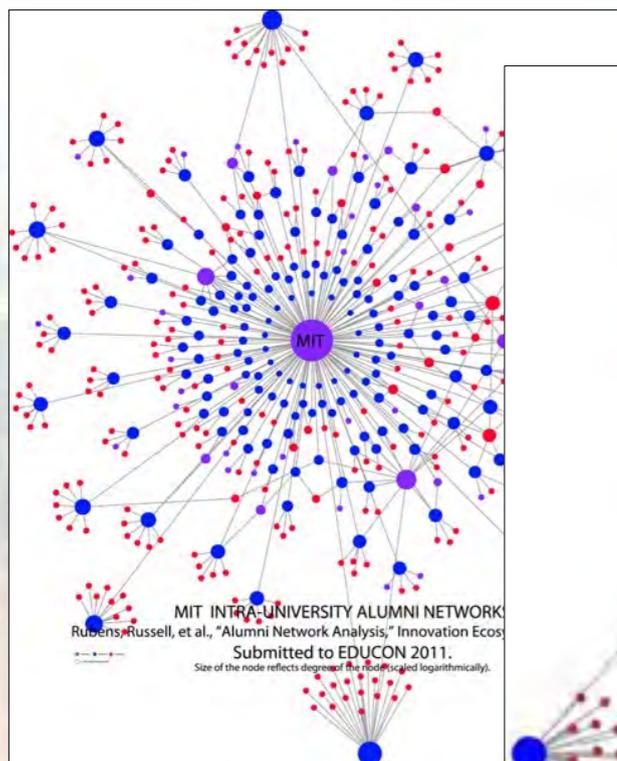


# Spin-off activity



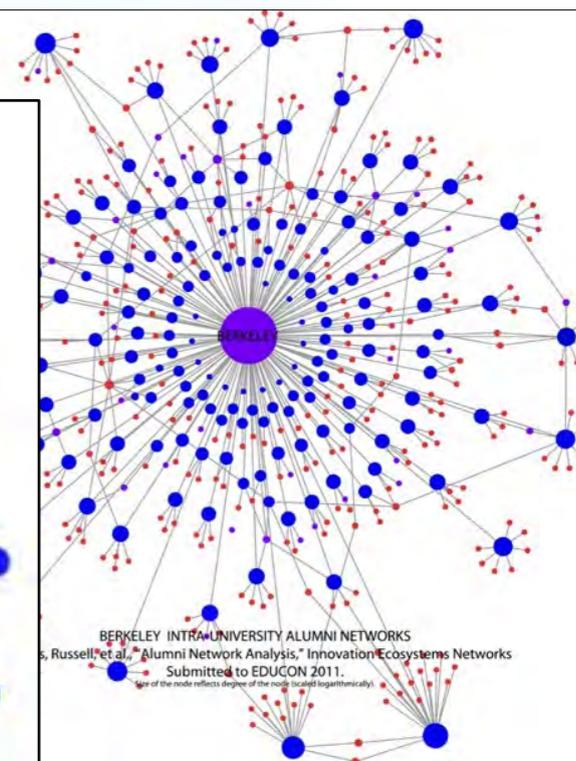
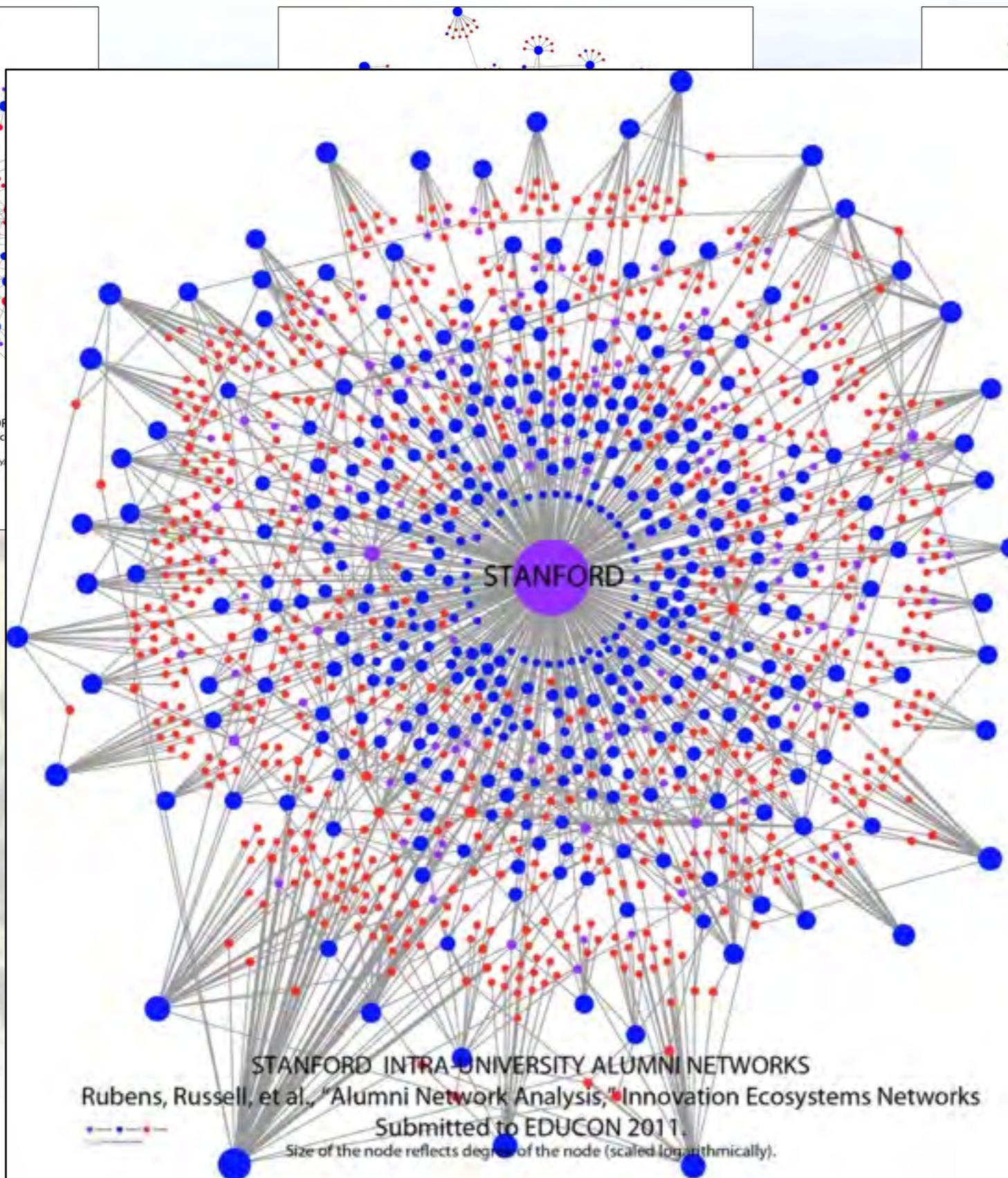
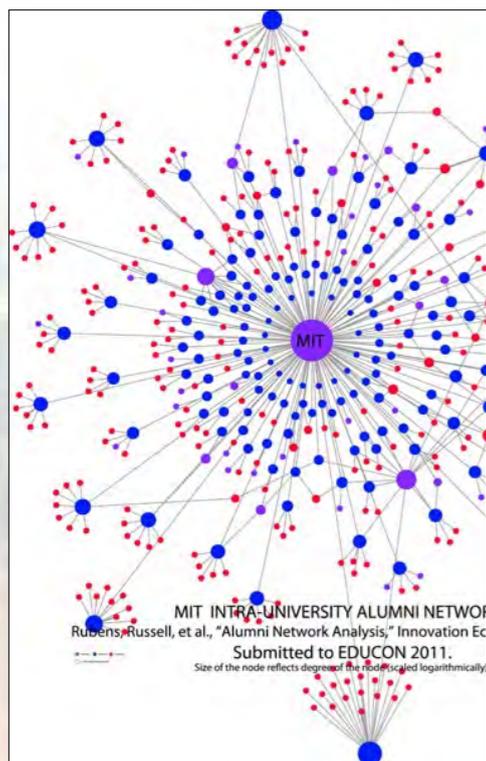


# Spin-off activity





# Spin-off activity





# Stanford and Europe

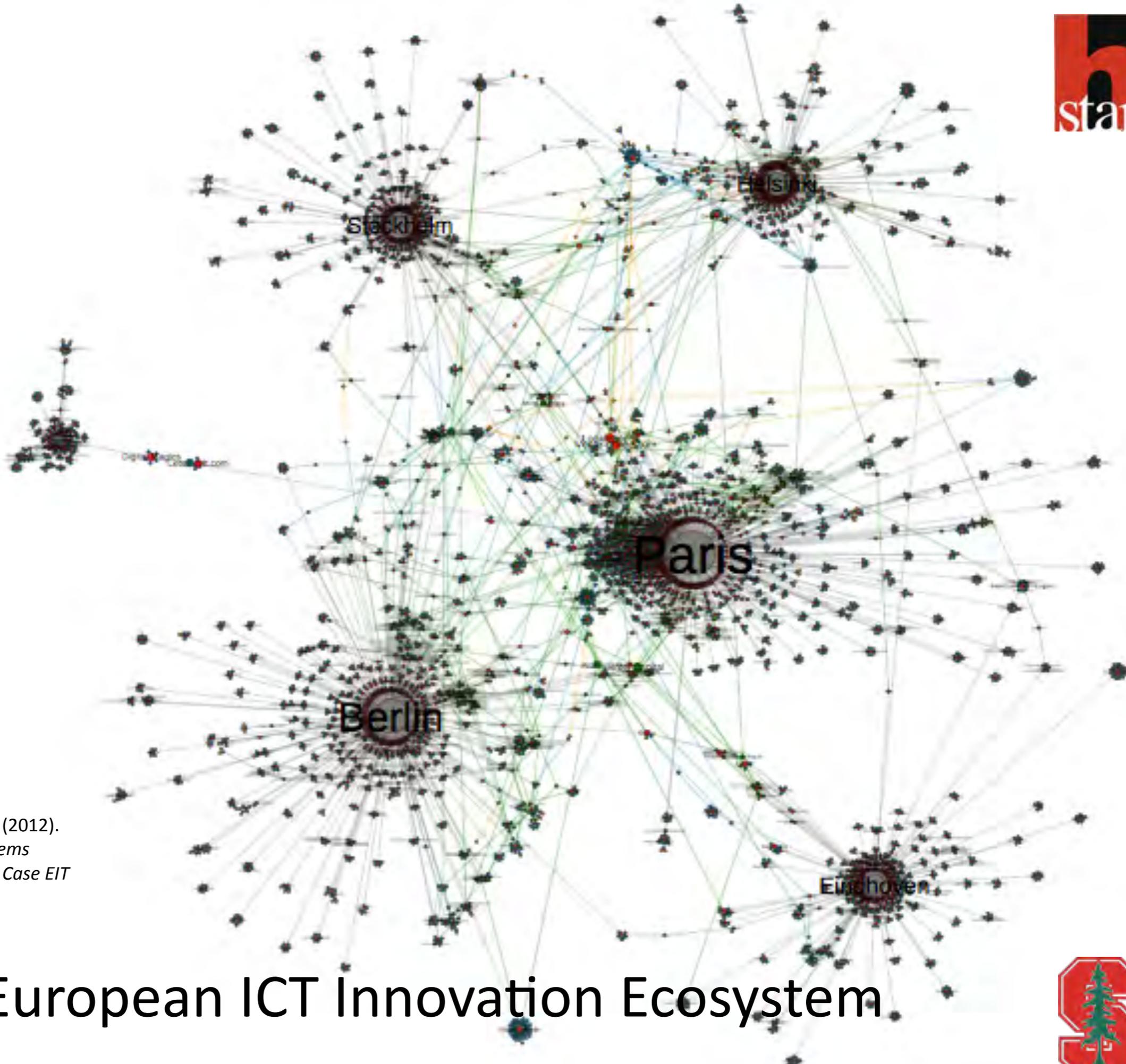
The Role of the  
San Francisco Bay Area  
in European Innovation





**Analysis of EIT ICT Labs** (Paris, Berlin, Stockholm, Helsinki, Eindhoven, Trento).

individuals: blue  
companies: red  
investors: green  
universities: orange



Still, Huhtamäki, Russell, Rubens (2012).  
*Transforming Innovation Ecosystems Through Network Orchestration: Case EIT ICT Labs*

# European ICT Innovation Ecosystem





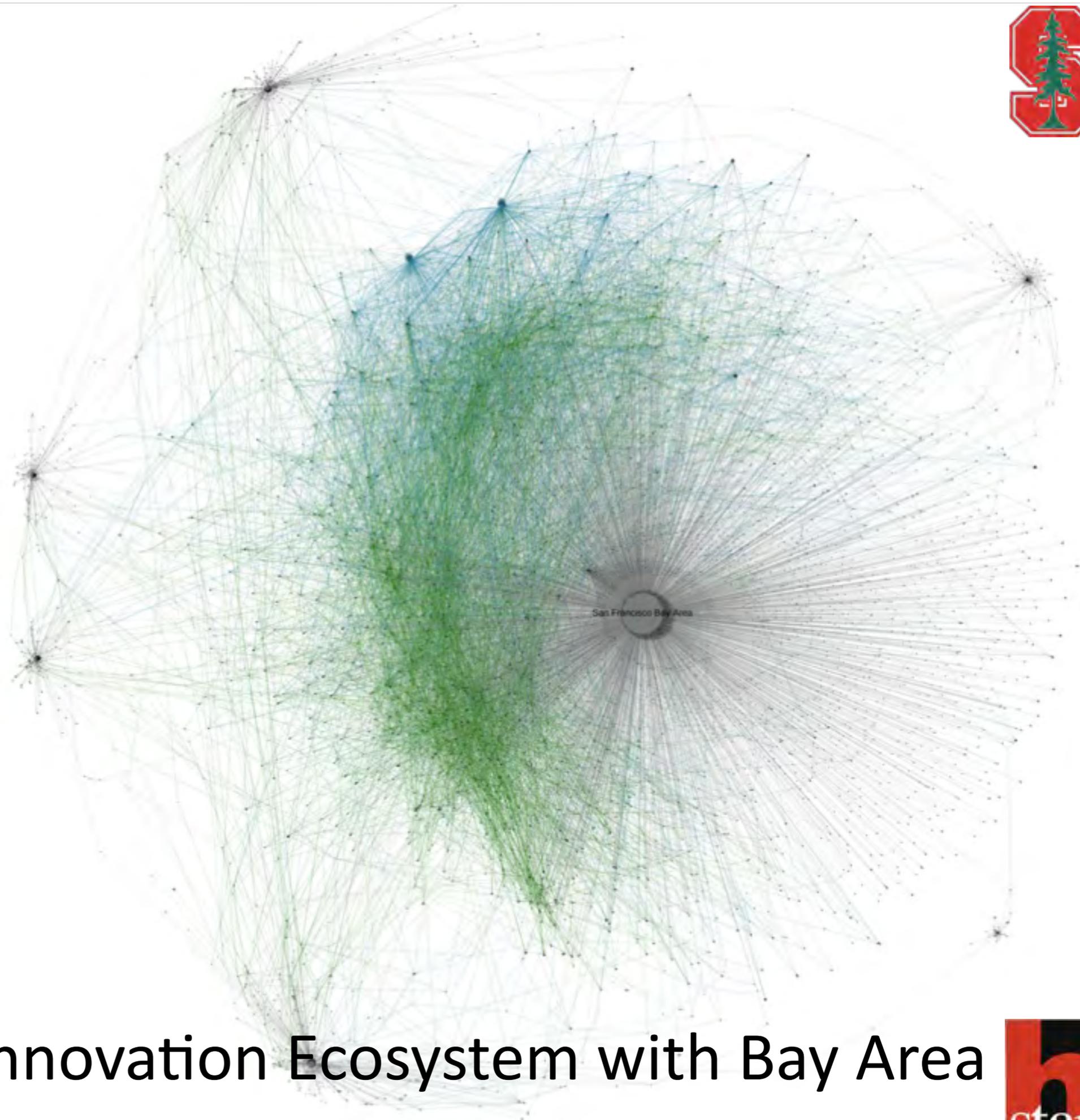
## Adding San Francisco Bay Area as “a seventh EIT ICT Labs node”

individuals: blue

companies: red

investors: green

universities: orange



Still, Huhtamäki, Russell, Rubens (2012).  
*Transforming Innovation Ecosystems  
Through Network Orchestration: Case EIT  
ICT Labs*

# European ICT Innovation Ecosystem with Bay Area





# Silicon Valley history on a single slide



- ◆ Technology in the area goes back to the early 20th century, when it was a major site of U.S. Navy technology research and development.
- ◆ After the Second World War, Frederick Terman returned to Stanford to become Dean of Engineering and brought in large amount of Defense Dept Cold War funding.
- ◆ He introduced the notion of “entrepreneurial science,” developed at MIT during the war.
- ◆ In 1951, he established the Stanford Industrial Park (later Stanford Research Park).
- ◆ Terman secured venture capital for technology start-ups. A major early success was Hewlett-Packard, founded by Stanford graduates William Hewlett and David Packard.
- ◆ 1957: Fairchild Semiconductor founded by eight engineers from Shockley Semiconductor.
- ◆ 1968: Robert Noyce and Gordon Moore left Fairchild to form Intel (Integrated Electronics Corporation).
- ◆ 1971: The name *Silicon Valley* appeared a series of articles in the weekly trade paper *Electronic News*.
- ◆ 1972: Venture capital industry emerged on Sand Hill Road, beginning with Kleiner Perkins.
- ◆ 1980: Apple IPO raised \$1.3 billion, attracted more venture capitalists to the area.
- ◆ 1980s: several national and international law firms opened offices in San Francisco and Palo Alto to provide Silicon Valley startups with legal services.
- ◆ 1984: Len Bosack and Sandy Lerner founded Cisco Systems. (The name comes from “San Francisco.”)
- ◆ Today: Silicon Valley has the highest concentration of high-tech workers of any metropolitan area, with 285.9 out of every 1,000 private-sector workers.

# Silicon Valley: the secret sauce(s)



- ▶ Geographically concentrated, very active **human network**
  - ▶ Researchers, business leaders, entrepreneurs, funders
- ▶ High density of some very big technology companies
- ▶ Powerful, wealthy university (Stanford) with a **culture** of involvement with industry and of entrepreneurial spinoffs (“**Entrepreneurial science**”)
- ▶ Nearby world class, **large** state university (Cal Berkeley)
- ▶ Good **local supply** of skilled employees (San Jose State University)
- ▶ Culture of risk taking and **acceptance of failure**
  - ▶ The world sees Silicon Valley as a location of great successes
  - ▶ Here we know it is a location of a great many “failures”
- ▶ Easy access to “free” advice and assistance **at the start**
- ▶ Massive amounts of **government funding** for **basic** research
- ▶ Large amount of **private funding** to **exploit** the research
- ▶ A highly **fluid** workforce
  - ▶ You can change employer without having to move your home
- ▶ **Anyone** can play
  - ▶ Admittance and acceptance are based entirely on your ideas and abilities
  - ▶ You are only as good as your latest idea
- ▶ Attractive place to live, good climate, **tolerant and accepting culture**